

madson
legacy
family

weekly parties packet

Thank you Million Dollar Sales Director Brittani Jenks for the original materials!
Adapted for the Madson National Area.

Welcome to beauty sleep sunday

During this virtual party guests will be introduced to the TimeWise Miracle Set, Moisture Renewing Gel Mask, Charcoal Mask, & Hydrogel Eye Patches.

check your timezone
for both parties!

upcoming Sundays

party 1 is at
4:30 pm PST
5:30 pm MST
6:30 pm CST
7:30 pm EST

party 2 is at
6:30 pm PST
7:30 pm MST
8:30 pm CST
9:30 pm EST

march 2022 dates

March 13th
party 1
party 2

March 20th
party 1
party 2

March 27th
party 1
party 2

april 2022 dates

April 3rd
party 1
party 2

April 10th
party 1
party 2

April 24th
party 1
party 2

may 2022 dates

May 1st
party 1
party 2

May 8th
party 1
party 2

May 15th
party 1
party 2

May 22nd
party 1
party 2

May 29th
party 1
party 2

june 2022 dates

June 5th
party 1
party 2

June 12th
party 1
party 2

June 19th
party 1
party 2

June 26th
party 1
party 2

important steps for success

- 1** Personally invite your guests.
 (Booking scripts are available on the following pages!
 Thank you for not posting on your personal Facebook page.)
- 2** Add confirmed personal guests to the Beauty Sleep Sunday Facebook group.
 You can search "Beauty Sleep Sunday (Madson)" on Facebook or scan this QR code with your cell phone to find the group.
- 3** Send Beauty Sleep Sunday sample packs to your guests early enough that the samples arrive on time.
- 4** Confirm your guest in advance and join your guest virtually on the Facebook group the night of the event. Add your positive comments throughout the party, too!



beauty sleep sunday sample packs

HERE IS WHAT GOES INSIDE THE GUEST SAMPLE PACKS.

TimeWise 3D Set sample
 Moisture Renewing Gel Mask sample
 Charcoal Mask sample
 Hydrogel Eye Patches sample

+ Flexible & Fun postcard
 + Set sheet
 + Fabulous Game sheet
 + Beauty Sleep Sunday save the date



Flexible & Fun postcard printed in color front & back



Set sheet printed in color with Fabulous Game sheet on back



Fabulous Game Sheet printed in black and white with Set Sheet on back



Beauty Sleep Sunday save the date printed in color

Scripts to invite your guests

Hey gorgeous! I hope you're staying healthy, safe & sane! I'm trying to spread as much positivity as possible right now so I'd love to offer you the opportunity to get a complimentary pampering session from the comfort of your own home via a virtual beauty experience!

We'll be doing bedtime pampering facials & getting your face prepped for bed PLUS we're offering FREE product giveaways throughout the virtual party too! It's Sunday night at 6:30 pm CST or 8:30 pm CST.

Would you like me to mail you some samples so you can join in? I promise your face will thank you!

Hey (their name)! I'm excited because my team is working to reach a HUGE goal this month! I was challenged to virtually pamper 30 women this month! I would love for you to be one of my 30.

Would you love to get a little goodie bag in the mail from me and enjoy a little in home pampering session while helping me reach my goal?

I hold my appts on Sundays, Tuesdays, and Thursdays at 6:30 pm CST or 8:30 pm CST. Which works best for you?

Great! Are you free this _____? Or would next _____ work better for you?

Perfect! Sunday night we are doing a Beauty Sleep Sunday Skin care session and it's a blast! It will start at (6:30 or 8:30 pm CST). It's a Facebook live, so I will add you to the Facebook group and you just jump on when its time! All I need is your address and I can mail you a fun goodie bag of samples to follow along with in our group! Your face will feel amazing! What is your address?

Wonderful! I am allowed to mail five of your friends that you would like to join you goodie bags, too. Do you have anyone that you think would enjoy the skin care session with you?

Great! Just text those to me as you get them! I am going to go ahead and add you into the Facebook group! On the day of the party you will want to have a bowl of water, a wash cloth, scissors, your goodie bag and maybe something to pin your hair back with! I'll follow up with you as we get closer. Keep sending me your friends addresses! I'm so excited! I'll also send you the link to the group that you can send to them so they can get added into the group!

beauty sleep sunday

Welcome to switch it up tuesday

During this virtual party guests will be introduced to something new each week. The Madson Legacy Family party calendar will have the themes for each month.

check your timezone
for both parties!

upcoming Tuesdays

party 1 is at
4:30 pm PST
5:30 pm MST
6:30 pm CST
7:30 pm EST

party 2 is at
6:30 pm PST
7:30 pm MST
8:30 pm CST
9:30 pm EST

march 2022 dates

March 15th
party 1
party 2

March 22nd
party 1
party 2

March 29th
party 1
party 2

april 2022 dates

April 5th
party 1
party 2

April 12th
party 1
party 2

April 19th
party 1
party 2

April 26th
party 1
party 2

may 2022 dates

May 3rd
party 1
party 2

May 10th
party 1
party 2

May 17th
party 1
party 2

May 24th
party 1
party 2

May 31st
party 1
party 2

june 2022 dates

June 7th
party 1
party 2

June 14th
party 1
party 2

June 21st
party 1
party 2

June 28th
party 1
party 2

Switch it up tuesday

important steps for success

- 1 Personally invite your guests.
(Booking scripts are available on the following pages!
Thank you for not posting on your personal Facebook page.)
- 2 Add confirmed personal guests to the Switch It Up Tuesday Facebook group.
You can search "Switch It Up Tuesday (Madson)" on Facebook or scan this QR code with your cell phone to find the group.
- 3 Send Switch It Up Tuesday sample packs to your guests early enough that the samples arrive on time.
- 4 Confirm your guest in advance and join your guest virtually on the Facebook group the night of the event. Add your positive comments throughout the party, too!



switch it up tuesday sample packs

Check the Madson Legacy Family party calendar for the details on what samples to include for each week. You can find the calendar at nsdlisamadson.com

HERE IS WHAT GOES INSIDE THE GUEST SAMPLE PACKS.



- + Flexible & Fun postcard
- + Set sheet
- + Fabulous Game sheet
- + Switch It Up Tuesday save the date

Totally FLEXIBLE. TOTALLY Fun!
MARY KAY

1 FITS your life

2 You can be who you want to be

3 LETS YOU SELL PRODUCTS you can believe in

4 THE HEART of Mary Kay

Flexible & Fun postcard printed in color front & back

Get set for a beautiful you.

Includes: Makeup Set, Hair Care Set, Skincare Set, etc.

Set sheet printed in color with Fabulous Game sheet on back

THE FABULOUS GAME

NAME: _____ PHONE: _____ CALL OR TEXT? _____

1
2
3
4
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6
7
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12
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14
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19
20

Fabulous Game Sheet printed in black and white with Set Sheet on back

See you soon!
switch it up tuesday

Tucked inside this sample pack are all the goodies you will use for our pampering event!

date & time

I will add you to the Switch It Up Tuesday Facebook group! Or you can scan this QR code with your phone to find the group!

Thank you for joining us!

Switch It Up Tuesday save the date printed in color

Scripts to invite your guests

Hello! I was thinking about you because we are doing a virtual _____ session coming up and I am able to give out 5 goodie bags. I would LOVE for you to have one of them! Are you free Tuesday night the (date) at 6:30 or 8:30 pm CST?

GREAT! I just need your address to get your samples for you!

NOTE: Please check the monthly calendar to see if any specific answers about eye color, etc. are needed from your guests for the personalized samples.

Hey (their name)! I'm excited because my team is working to reach a HUGE goal this month! I was challenged to virtually pamper 30 women this month! I would love for you to be one of my 30.

Would you love to get a little goodie bag in the mail from me and enjoy a little in home pampering session while helping me reach my goal?

I hold my appts on Sundays, Tuesdays, and Thursdays at 6:30 pm CST or 8:30 pm CST. Which works best for you?

Great! Are you free this _____? Or would next _____ work better for you?

Perfect! Tuesday night we are doing a _____ session and it's a blast! It will start at (6:30 or 8:30 pm CST). It's a Facebook live, so I will add you to the Facebook group and you just jump on when its time! All I need is your address and I can mail you a fun goodie bag of samples to follow along with in our group! Your face will feel amazing! What is your address?

Wonderful! I am allowed to mail five of your friends that you would like to join you goodie bags, too. Do you have anyone that you think would enjoy the skin care session with you?

Great! Just text those to me as you get them! I am going to go ahead and add you into the Facebook group! On the day of the party you will want to have a bowl of water, a wash cloth, scissors, your goodie bag and maybe something to pin your hair back with! I'll follow up with you as we get closer. Keep sending me your friends addresses! I'm so excited! I'll also send you the link to the group that you can send to them so they can get added into the group!

switch it up tuesday

Welcome to ultimate thursday

During this virtual party guests will be introduced to the

TimeWise Repair set,
Microdermabrasion, Charcoal Mask, Revealing Radiance Facial Peel, Moisture Renewing Gel Mask, and Hydrogel Eye Patches.

check your timezone
for both parties!

upcoming Thursdays

party 1 is at
4:30 pm PST
5:30 pm MST
6:30 pm CST
7:30 pm EST

party 2 is at
6:30 pm PST
7:30 pm MST
8:30 pm CST
9:30 pm EST

march 2022 dates

March 10th
party 1
party 2

March 17th
party 1
party 2

March 24th
party 1
party 2

March 31st
party 1
party 2

april 2022 dates

April 7th
party 1
party 2

April 14th
party 1
party 2

April 21st
party 1
party 2

April 28th
party 1
party 2

may 2022 dates

May 5th
party 1
party 2

May 12th
party 1
party 2

May 19th
party 1
party 2

May 26th
party 1
party 2

june 2022 dates

June 2nd
party 1
party 2

June 9th
party 1
party 2

June 16th
party 1
party 2

June 23rd
party 1
party 2

June 30th
party 1
party 2

important steps for success

ultimate thursday

- 1** Personally invite your guests.
(Booking scripts are available on the following pages!
Thank you for not posting on your personal Facebook page.)
- 2** Add confirmed personal guests to the Ultimate Thursday Facebook group.
You can search "Ultimate Thursday (Madson)" on Facebook or scan this QR code with your cell phone to find the group.
- 3** Send Ultimate Thursday sample packs to your guests early enough that the samples arrive on time.
- 4** Confirm your guest in advance and join your guest virtually on the Facebook group the night of the event. Add your positive comments throughout the party, too!



ultimate thursday sample packs

HERE IS WHAT GOES INSIDE THE GUEST SAMPLE PACKS.

TimeWise Repair Set sample
Moisture Renewing Gel Mask sample
Charcoal Mask sample
Hydrogel Eye Patches sample
Microdermabrasion sample
Revealing Radiance Facial Peel sample

+ Flexible & Fun postcard
+ Set sheet
+ Fabulous Game sheet
+ Ultimate Thursday Save the Date

Totally FLEXIBLE. TOTALLY Fun!
MARY KAY

1 FITS your life

- No time limit on your party
- No pressure to buy anything
- No need to host a party
- No need to be a salesperson
- No need to be a business owner
- No need to be a professional
- No need to be a perfectionist
- No need to be a perfectionist
- No need to be a perfectionist

2 BE who you want to be

- You can be a business owner
- You can be a salesperson
- You can be a professional
- You can be a perfectionist
- You can be a perfectionist
- You can be a perfectionist
- You can be a perfectionist
- You can be a perfectionist

3 LETS YOU SELL PRODUCTS YOU CAN believe in

- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products

4 THE HEART of Mary Kay

- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products
- We offer a wide variety of products

Flexible & Fun postcard printed in color front & back

Get set for a beautiful you.

Make Up Set Eye Makeup Lipstick Blush \$240	TimeWise Repair Set TimeWise Repair Set TimeWise Repair Set TimeWise Repair Set \$140	Moisture Renewing Gel Mask Moisture Renewing Gel Mask Moisture Renewing Gel Mask Moisture Renewing Gel Mask \$50	Charcoal Mask Charcoal Mask Charcoal Mask Charcoal Mask \$50	Hydrogel Eye Patches Hydrogel Eye Patches Hydrogel Eye Patches Hydrogel Eye Patches \$60	Microdermabrasion Microdermabrasion Microdermabrasion Microdermabrasion \$70	Revealing Radiance Facial Peel Revealing Radiance Facial Peel Revealing Radiance Facial Peel Revealing Radiance Facial Peel \$80
Each Intensity Set Each Intensity Set Each Intensity Set Each Intensity Set \$80	Each Skin Care Set Each Skin Care Set Each Skin Care Set Each Skin Care Set \$40	Complex Creaming Lotion Complex Creaming Lotion Complex Creaming Lotion Complex Creaming Lotion \$50	Skincare Set Skincare Set Skincare Set Skincare Set \$50	Facial Care Set Facial Care Set Facial Care Set Facial Care Set \$50	Professional Facial Oil Professional Facial Oil Professional Facial Oil Professional Facial Oil \$50	Skincare Set Skincare Set Skincare Set Skincare Set \$50

Your Beauty Consultant will tell you about her current special!

Set sheet printed in color with Fabulous Game sheet on back

THE FABULOUS GAME YOUR NAME: _____

NAME _____ PHONE _____ CALL OR TEXT? _____

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19	
20	

QR code:

Fabulous Game Sheet printed in black and white with Set Sheet on back

See you soon!
ultimate thursday

HERE IS WHAT YOU WILL FIND INSIDE YOUR SAMPLE PACK:

- TimeWise Repair Set
- Moisture Renewing Gel Mask
- Charcoal Mask
- Hydrogel Eye Patches
- Microdermabrasion
- Revealing Radiance Facial Peel

date & time

I will add you to the Ultimate Thursday Facebook group! Or you can scan this QR code with your phone to find the group!

QR code:

Thank you for joining me!

Ultimate Thursday save the date printed in color

Script to invite your guests

Hey (their name)! I'm excited because my team is working to reach a HUGE goal this month! I was challenged to virtually pamper 30 women this month! I would love for you to be one of my 30.

Would you love to get a little goodie bag in the mail from me and enjoy a little in home pampering session while helping me reach my goal?

I hold my ultimate pampering sessions on Thursdays at 6:30 pm CST or 8:30 pm CST. Which works best for you?

Great! Are you free this Thursday? Or would next Thursday work better for you?

Perfect! It will start at (6:30 or 8:30 pm CST). It's a Facebook live, so I will add you to the Facebook group and you just jump on when its time! All I need is your address and I can mail you a fun goodie bag of samples to follow along with in our group! Your face will feel amazing! What is your address?

Wonderful! I am allowed to mail five of your friends that you would like to join you goodie bags, too. Do you have anyone that you think would enjoy the skin care session with you?

Great! Just text those to me as you get them! I am going to go ahead and add you into the Facebook group! On the day of the party you will want to have a bowl of water, a wash cloth, scissors, your goodie bag and maybe something to pin your hair back with! I'll follow up with you as we get closer. Keep sending me your friends addresses! I'm so excited! I'll also send you the link to the group that you can send to them so they can get added into the group!

ultimate thursday

**miscellaneous
materials for
parties**

Get set for a beautiful you.

Miracle Set 3D
4-in-1 Cleanser
Day Cream SPF 30
Night Cream
Eye Cream
3D Foundation
COUNTS AS 2 SETS

\$145

TimeWise Repair
Foaming Cleanser
Adv. Lifting Serum
Day Cream SPF 30
Night Treatment
Eye Renewal Cream
3D Foundation
COUNTS AS 4 SETS

\$240

Botanical Effects
Cleansing Gel
Moisturizing Gel
Toner
3D Foundation

\$70

Clear-Proof
3D Foundation
Cleanser
Toner
Moisturizer
Acne Gel

\$79

Naturally
Purifying Cleanser
Nourishing Oil
Exfoliating Powder
Moisturizing Stick
3D Foundation
COUNTS AS 3 SETS

\$169

Revealing Radiance Facial Peel

\$68

Lifting Bio-Cellulose Mask

\$70

Eye Care Set
Hydrogel Eye Patches
Indulge Soothing Eye Gel

\$58

Microderm Plus Set

\$58

Boost Your Skin Replenishing Serum C+E

\$60

Skinvigorate Cleansing Brush

\$75

Multimasking Set
Charcoal Mask
Renewing Gel Mask
Applicator

\$61

Lash Intensity Set
Oil Free Eye Makeup Remover
Mascara
Eyeliner
Lash Primer

\$63

Luscious Lips Set
Lip Liner
Lipstick
Lip Gloss

\$46

Complete Contouring Look
Undereye Corrector
Perfecting Concealer
Contour Highlighter

\$60

Satin Body Set
Shea Body Scrub
Wash
Lotion

\$60

Flawless Complexion
Foundation Primer
3D Foundation
Foundation Brush

\$61

Finishing Set
Translucent Powder
Foundation Brush
Finishing Spray

\$54

Basic Color Set
Perfect Palette
3 Eye Shadows
Blush

\$56

Professional Brush Set

\$56

Satin Set
Satin Hands
Satin Lips

\$58

 Your Beauty Consultant will tell you about her current specials!

See you soon!
**beauty sleep
Sunday**

HERE IS WHAT YOU WILL FIND
INSIDE YOUR SAMPLE PACK:

- TimeWise 3D Set
- Moisture Renewing Gel Mask
- Charcoal Mask
- Hydrogel Eye Patches

date & time



I will add you to the
Beauty Sleep Sunday Facebook group!
Or you can scan this QR code with
your phone to find the group!

Thank you for joining me!

See you soon!
**beauty sleep
Sunday**

HERE IS WHAT YOU WILL FIND
INSIDE YOUR SAMPLE PACK:

- TimeWise 3D Set
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date & time



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date & time



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date & time



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Sunday**

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Sunday**

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date & time



I will add you to the
Beauty Sleep Sunday Facebook group!
Or you can scan this QR code with
your phone to find the group!

Thank you for joining me!

See you soon!

**switch it up
tuesday**

Tucked inside this sample pack
are all the goodies you will use
for our pampering event!

date & time



Thank you for joining me!

I will add you to the
Switch It Up Tuesday Facebook
group! Or you can scan this QR code
with your phone to find the group!

See you soon!

**switch it up
tuesday**

Tucked inside this sample pack
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date & time



Thank you for joining me!

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See you soon!

**switch it up
tuesday**

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Thank you for joining me!

I will add you to the
Switch It Up Tuesday Facebook
group! Or you can scan this QR code
with your phone to find the group!

See you soon!
**ultimate
thursday**

HERE IS WHAT YOU WILL FIND
INSIDE YOUR SAMPLE PACK:

- Timewise Repair Set
 - Moisture Renewing Gel Mask
 - Charcoal Mask
 - Hydrogel Eye Patches
 - Microdermabrasion
 - Revealing Radiance Facial Peel
- date & time**

I will add you to the
Ultimate Thursday Facebook group!
Or you can scan this QR code with
your phone to find the group!



Thank you for joining me!

See you soon!
**ultimate
thursday**

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your phone to find the group!



Thank you for joining me!

Totally FLEXIBLE. TOTALLY Fun!

—
MARY KAY

HELPS YOU 2 be who you want to be

- Mary Kay Independent Beauty Consultants care about one another, their customers and helping other women.
- Nothing beats the **encouragement and empowerment** you receive from other women like you.
- Mary Kay offers opportunities for **education and personal development** that can help you build your sales skills.

THE HEART 4 of Mary Kay

- **Started by a woman for women.**
- For more than 58 years, Mary Kay has been **empowering women** to be their own bosses, to be self-starters and to be who they truly want to be.
- Core value of faith first, family second, career third.
- Mary Kay, Inc. and the **Mary Kay/Ash Foundation*** have donated **\$57 million** to help end domestic violence.
- The **Mary Kay/Ash Foundation*** has donated **\$27 million** in grants to cancer research.

1 FITS Your life

- **Flexible opportunity** that works for you, working your business as much or as little as you want.

3 LETS YOU SELL PRODUCTS you can believe in

- Mary Kay® products are made with the **highest quality ingredients** and are extensively researched. Hundreds of thousands of product tests are conducted each year.
- Finding products that deliver real results and are **right for you and for your customers.**

IS THIS OPPORTUNITY for you?

- A means Absolutely!** I am interested, and with your help, I'm willing to try.
- B means Book Me** for a second appointment. *I have questions and I would love to talk more.*
- C means Could Be** for me down the road. *Until then, I would love to be your customer.*

*The \$76 gross profit calculation is based on a minimum \$225 wholesale. Section 1 product center.

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- **Flexible opportunity** that works for you, working your business as much or as little as you want.

3 LETS YOU SELL PRODUCTS you can believe in

- Mary Kay® products are made with the **highest quality ingredients** and are extensively researched. Hundreds of thousands of product tests are conducted each year.
- Finding products that deliver real results and are **right for you and for your customers.**

IS THIS OPPORTUNITY for you?

- A means Absolutely!** I am interested, and with your help, I'm willing to try.
- B means Book Me** for a second appointment. *I have questions and I would love to talk more.*
- C means Could Be** for me down the road. *Until then, I would love to be your customer.*

*The \$76 gross profit calculation is based on a minimum \$225 wholesale. Section 1 product center.

Totally FLEXIBLE. TOTALLY Fun!

—
MARY KAY

HELPS YOU 2 be who you want to be

- Mary Kay Independent Beauty Consultants care about one another, their customers and helping other women.
- Nothing beats the **encouragement and empowerment** you receive from other women like you.
- Mary Kay offers opportunities for **education and personal development** that can help you build your sales skills.

THE HEART 4 of Mary Kay

- **Started by a woman for women.**
- For more than 58 years, Mary Kay has been **empowering women** to be their own bosses, to be self-starters and to be who they truly want to be.
- Core value of faith first, family second, career third.
- Mary Kay, Inc. and the **Mary Kay/Ash Foundation*** have donated **\$57 million** to help end domestic violence.
- The **Mary Kay/Ash Foundation*** has donated **\$27 million** in grants to cancer research.

1 FITS Your life

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THE *fabulous* GAME



YOUR NAME:

NAME

PHONE

CALL OR TEXT?

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