



Duguay's

HOT NEWS ABOUT

# Dream Team!



LET'S CELEBRATE OUR NOVEMBER QUEENS!

## Court of Sales

Y-T-D RETAIL  
AS OF 12/4/2024  
\*BASED ON WHOLESALE ORDERS

QUEEN OF SALES



Irma Lara



### TOP 5 - WHOLESALE!

- |                   |           |
|-------------------|-----------|
| 1. IRMA LARA      | \$1200.10 |
| 2. CINDY BUITRAGO | \$1172.00 |
| 3. AMANDA LOKEN   | \$1164.50 |
| 4. MARY GOWINS    | \$1065.80 |
| 5. RACHEL LEONARD | \$808.50  |



- |                      |             |
|----------------------|-------------|
| 1. RACHEL LEONARD    | \$22,859.00 |
| 2. MCKENZIE WILLIAMS | \$11,391.00 |
| 3. CINDY BUITRAGO    | \$9,579.00  |
| 4. MARY GOWINS       | \$4,596.00  |
| 5. DESIREE THORNTON  | \$4,107.50  |
| 6. AMY DUGUAY        | \$3,598.00  |
| 7. IRMA LARA         | \$2,717.00  |
| 8. AMANDA LOKEN      | \$2,685.50  |
| 9. MARGIE VONDRAK    | \$2,667.00  |
| 10. ANN MCKEON       | \$2,591.00  |

### CONGRATULATIONS TO ALL WHO REINVESTED IN THEIR BUSINESSES BY PLACING ACTIVE ORDERS IN OCTOBER!

IRMA LARA  
CINDY BUITRAGO  
AMANDA LOKEN  
MARY GOWINS  
RACHEL LEONARD  
SHANNON DUGUAY  
MCKENZIE WILLIAMS  
MONICA CURRY  
KIM MAZZA  
MARY MCADAMS  
LINDA JOHNSON

SUSAN ANDERSON  
ROSANA GASTELLO  
MINA MASOUDI  
JULIE KAIL  
MEGAN BAKER  
ALISON RUSSELL  
VICTORIA BARBERINI  
MELISSA MAFFEI  
TAMMY HAYES  
MARIA LANDAZURI  
JOSEFINA SANTOYO

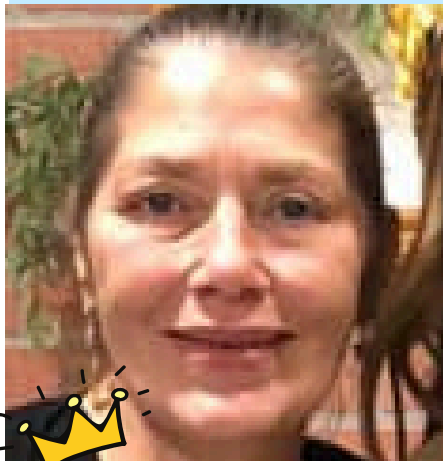
JESSICA ANDERSON  
KIM JONES  
STACY SPENCER  
IVY METTNER  
VICTORIA CALAS  
DANA NELSON  
ELIZABETH TOSCANO  
SARAH RUIZ  
FALLON N-COLLINGS  
TERI KENNEY  
CYNTHIA TORREZ

MARLENE SANTIAGO  
DESIREE THORNTON  
CHRISTINA ANGEL  
MILA ROE  
CONNIE FOOS  
MIRINA GONZALEZ  
ANN MCKEON  
COLLEEN JONES  
RACHEL BURNHAM

## Court of Sharing

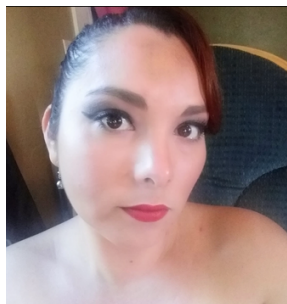
YEAR TO DATE  
NEW TEAM MEMBERS  
AS OF 12/4/2024  
\*TIES BROKEN BY COMMISSIONS

QUEEN OF SHARING



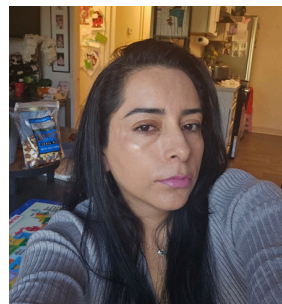
Kim Mazza

Welcome to Mary Kay!



LINDA FELIX

KIM MAZZA TEAM



IRMA LARA

SHANNON DUGUAY TEAM



- |                     |        |
|---------------------|--------|
| 1. RACHEL LEONARD   | 2 QUAL |
| 2. TAMMY HAYES      | 2 QUAL |
| 3. FALLON COLLINGS  | 1 QUAL |
| 4. MARY THORNTON    | 1 QUAL |
| 5. MINA MASOUDI     | 1 QUAL |
| 6. CINDY BUITRAGO   | 1 NEW  |
| 7. KIM MAZZA        | 1 NEW  |
| 8. DESIREE THORNTON | 1 NEW  |





# Let's Celebrate our DREAM TEAM!



## Look who's moving up the career path!



TEAM LEADER

FALLON COLLINGS



TEAM LEADER

ANN MCKEON



STAR TEAM BUILDER

CINDY BUITRAGO



STAR TEAM BUILDER

MINA MASOUDI

# DIQ

### PRE-QUALIFICATIONS

- Good standing with the company
- Must be active
- 8+ active personal team members



LIMITED-TIME LEADERSHIP OPPORTUNITY!

### REQUIREMENTS

- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQ may contribute up to \$3,000 in personal wholesale

\*Check InTouch for a complete detailed list of requirements and FAQs. [www.globeonlogistics.com](http://www.globeonlogistics.com)

## November Top Teams & Love Checks!

CONSULTANT NAME:	%	LOVE CHECK:
FALLON COLLINGS	9%	\$159.37
ANN MCKEON	9%	\$110.84
RACHEL LEONARD	4%	\$46.58
CINDY BUITRAGO	6%	\$36.80

## SENIOR CONSULTANTS

KAYLA ACHA  
LACIE BRYAN  
TAMMY HAYES  
JULIE KAIL  
CLARECE KULDA

RACHEL LEONARD  
KIM MAZZA  
IVY METTNER  
MARY THORNTON  
MCKENZIE WILLIAMS

# POWER YOUR SALES

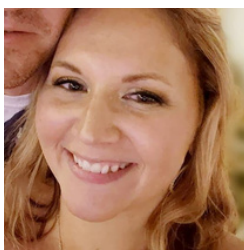
## LET'S CELEBRATE OUR NOVEMBER ACHIEVERS!

## She's Off to a Great Start!

### THESE NEW CONSULTANTS ARE EARNING FREE PRODUCT BONUS BUNDLES!



IRMA LARA



AMANDA LOKEN



CINDY BUITRAGO



MARY GOWINS



MONICA CURRY  
1 BUNDLE EARNED!



MARY GOWINS  
2 BUNDLES EARNED!



IRMA LARA  
2 BUNDLES EARNED!



RACHEL LEONARD



MCKENZIE WILLIAMS



MONICA CURRY



SHANNON DUGUAY



LINDA JOHNSON  
1 BUNDLE EARNED!



AMANDA LOKEN  
1 BUNDLE EARNED



MARY MCADAMS  
1 BUNDLE EARNED



# Check out these DECEMBER CONTESTS

CAREER CONFERENCE 2025

## POWER YOUR SALES!

### DECEMBER CHALLENGE!

Earn this polyester Mary Kay branded tote bag with your \$700+ wholesale order in December!



## BRIGHTEN UP NEW FACES challenge!

FINAL MONTH!

ENDS Dec. 31st!

The combined top 61 active independent beauty consultants and independent sales directors who add the highest number of new customers by the end of the challenge time frame can earn a pair of Gucci sunglasses and a personalized congratulations card from Ryan Rogers.



New customers must be added through one of the following platforms with a purchase amount of any amount to count towards the challenge:

- MyCustomers
- MyCustomers App
- Mary Kay Personal Website
- Mary Kay App

## PEARLS OF SHARING challenge



DECEMBER 1ST-FEBRUARY 28TH

All independent sales force members who add one or more Great Start Qualified Team members and attend Career Conference will receive a pearls of sharing necklace. Plus, you will be entered into a drawing at your Career Conference location to earn a classic Tory Burch chain wallet and a shell pearl jewelry set to receive on stage! Each Great Start Qualified Team Member will count as an addition entry into the drawing.

## DECEMBER 2024 ONE CUSTOMER WINS \$400 CASH!

CHECK OUT HOW YOU CAN EARN ENTRIES INTO THE DRAWING!

1

earn one entry  
Earn one entry for having a facial.

1

earn one entry  
Earn one entry for every five names and phone number referrals shared with Beauty Consultant.

1

earn one entry  
Earn one entry for every \$50 retail purchased after attending a party or facial.

5

earn five entries  
Earn five entries for hosting a virtual or in person Mary Kay party.

5

earn five entries  
Earn five entries for hearing about the Mary Kay opportunity and doing a follow up with the Director.

10

earn ten entries  
Earn ten entries for becoming an Independent Beauty Consultant.

### THIS MONTH'S WINNER WILL BE ONE CUSTOMER!

Please confirm with your Sales Director that your Unit is participating. All entries must be submitted by January 5th. <https://bit.ly/mandpgiveaway> Virtual & in-person facials count for this drawing! Madson Area & Pankow Area Sales Directors & Consultants

## Coaching Prize Wheel

December 2024



Look who snuck on the coaching prize wheel!



## Earn Your Spin-to-Win a 1-on-1 Coaching Call w/a Top Director

\$700+ cumulative ws order

OR welcome one new qualified team member  
OR earn a bronze medal with three new team members

## MADSON & PANKOW & GOELZER NATIONAL AREAS

Quarter Two Star Consultants ARE INVITED TO A LIVE VIRTUAL WINTER TRENDS REPORT WITH **MARANDA RAINS** TUESDAY, DECEMBER 17TH 7:30-8:45 PM CST PRIZES + POSSIBILITIES INCLUDED IN EVENT! EVENT PLAYBACK WILL BE AVAILABLE FOR 48 HOURS

All Consultants & Sales Directors that reach Quarter 2 Star Consultant status between September 16th and December 15th, 2024 will earn an invitation to this LIVE with Maranda Rains!



bonus! Achievers can invite as many of their own guests to watch the session, too!

Maranda will teach you what's trending this season in: fashion colors accessories Mary Kay products

## DECEMBER 2024 MADSON AREA BEAUTY CONSULTANTS

### OPTION ONE

EARN A GOLD MEDAL

Five new personal teammates in the month.

### MOVE TO A NEW FIRST-TIME POSITION!

Red Jacket, Team Leader, or Elite Team Leader

### OPTION TWO

### COMPLETE A PERFECT 10 OR HIGHER IN DECEMBER!

10 parties or 50 faces - 10 interviews - \$1,000 wholesale

### OPTION THREE

### BE A DIQ ON JANUARY 1ST

All DIQs qualify!

### OPTION FOUR

## IT'S A HOTLINE CONTEST! MADSON AREA & PANKOW AREA - DECEMBER 2024 WILL YOU CALL ALL 20 DAYS?

### \$500 cash drawing

Earn your entry by calling the hotline each day it is changed! (All 20 days. No missed days.)

### \$100 cash drawing

Earn an entry for each day you call the hotline. (example: call 20 days and earn 20 entries.)

There will be 2 drawings of \$100! The same person can win multiple times! WAHOO!



2	3	4	5	6
9	10	11	12	13
16	17	18	19	20
23	24	25	26	27
30	31	MADSON HOTLINE 209-647-1308		

Fill in each day that you call the hotline!

Check with your Sales Director to be sure that your Unit is participating in the contest. The hotline is changed each day at 11:00 am CST. The hotline is not changed over the weekend. Please do not leave a message unless you have met the requirements said at the end of each message. Complete the google form by January 5th. <https://bit.ly/decemberdrawings>

A Legacy chat with SNSD Lisa Madson EARN YOUR COACHING ZOOM





## a note from Shannon!

Happy December Dream Team!

It's time to RALLY! We are racing towards PINK CADILLAC and I know this is the month we will finish! We are only \$35,000 away and we didn't come this far, to only come this far!

Congratulations on an amazing November! We finished with \$16,495 in wholesale production last month. I am so proud of all that we accomplished as a team last month I know it's propelling us forward as we work to have our best year EVER!

When we hit our PINK CADILLAC goal of \$35,000 wholesale production and welcome at least 10 new unit members, I'm doing a drawing for manicure and Pedicure & \$300 CASH! Team work makes the DREAM WORK! Whether you think you count or not, you do! Every little bit counts!

We are working on doubling our unit size. 200 and PINK is ALL we can think!!! Let's do your pearl calls and practice sharing appts. You are one of the BEST recruiting teams I know. Let's find the women who are looking for what we have!

Remember that by you having a goal and working towards it everyday, you are also changing other people's lives! You never know who's dreams are attached to yours! There are so many women that lie their heads on the pillow at night wondering if there is something better out there or something more! We have an opportunity that can create a lifestyle that most women dream of. It's our job to pass it on and to share with everyone we meet. You never know who's life could completely be changed from this opportunity!

I hope you always remember that you are making such a difference in a time like this when women need the community that we offer and the pampering and girl time more than EVER! We have an incredible opportunity and incredible products to offer people and our job is to pass it on. You never know who's life could completely be changed by encountering YOU and Mary Kay.

Thank you for being a part of our winning team that dreams big, thinks big & makes BIG things happen!

Love, Shannon

# Don't miss this!

THE HOLIDAY DELIVERY DEADLINE IS  
**DECEMBER 15TH!**

MAKE SURE TO HAVE ALL ORDERS PLACED THAT NEED TO BE GUARANTEED FOR DELIVERY BY CHRISTMAS!



\*ORDERS FOR ALASKA, HAWAII, GUAM, THE DOMINICAN REPUBLIC, THE U.S. VIRGIN ISLANDS, AND PUERTO RICO MUST BE PLACED BY DECEMBER 11TH!



# DECEMBER GOALS



Finishing Cadillac!  
**\$35,000 WHOLESALE**  
**10 NEW TEAM MEMBERS**

Shannon is giving away \$300 CASH, plus a Manicure & Pedicure this month when we hit our goals!



### EARN ENTRIES INTO THE DRAWINGS:

- 1x for every \$225 wholesale order
- 5x when you Power Up with \$700+ wholesale
- 5x when you add a NEW Great Start Qualified Team Member



Dream Team

## Cadillac by Christmas!



\$110,000  
\$99,000  
\$88,000  
\$77,000  
\$66,000  
\$55,000  
\$44,000  
\$33,000  
\$22,000  
\$11,000

Let's Do This!  
\$114,000

\$76,316.95  
so far

only \$37,683.05 to go!

**FINISHING ON OR BEFORE DECEMBER 31ST!**

### Dream Team Giveaway!

**Earn Entries into the Manicure, Pedicure, & CASH drawings:**

- 1x for every \$225 wholesale order
- 5x when you Power Up with \$700+ wholesale
- 5x when you add a NEW Great Start Qualified Team Member

